

# New Zealand

## LPG supply and demand – one producers view

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### Abstract

The paper concentrates on the current supply and demand situation in the New Zealand domestic market and looks at the impacts of new oil and gas field developments in the region on LPG supply. Domestic demand is broken down by market sectors and a brief review of the factors influencing each sector is presented.

The New Zealand market has historically relied on LPG production from the Maui and Kapuni fields and has to some extent been protected from the volatility of international pricing by “Legacy” contracts written in the early 1980’s. The paper discusses the impact of declining Maui LPG production and the evolution of new supply contracts on “internationally competitive” terms.

Given the increasing importance of imported product supply a brief overview of regional LPG availability is also presented.

### Author

Chris Mulvena has 20 years experience in the New Zealand LPG industry, starting his career as a junior engineer with Liquegas Ltd in the early 1980’s. Chris subsequently moved to Fletcher Challenge Energy where he was responsible for managing the export marketing of Maui LPG on behalf of the Maui Joint Venture. Following Shell’s successful acquisition of FCE in 2001, Chris moved to his current position in Shell (Petroleum Mining). Chris’ current role focus’ on marketing Shell’s Maui and Kapuni LPG interests and he is involved in developing marketing options for Pohokura LPG. Chris is also currently a director of Liquegas Limited.